



ARIZONA
COMMUNITY
FOUNDATION



Grant writing 101

With Amber Starr



Presentation Agenda

**ACF Funding
Priorities**

Grantmaking at ACF

**Grant writing Do's
and Don'ts**

Grantmaking Today



ARIZONA

Philanthropic Funding Areas

- Arts and Culture
- Community Development and Improvement
- Environmental Sustainability
- Health Innovations
- Quality Education



Statewide Grantmaking at **ACF**

- ACF distributes up to **\$136M** in grants to non-profit organizations per Fiscal Year
- **32** competitive grant cycles annually
- Grant Cycles via **Giving Circles**
- Community Support Grants
- Grant Cycles managed by Regional Offices



Grant writing Do's

- **Know Your Audience**

Funding Priority Alignment, Funding Constraints, Funding Cycles

- **Make the case**

Problem Statement, Funding Need

- **Double-check your work!**

Utilize free AI Tools like Grammarly

- **Know Your Worth**

Don't be afraid to make the ask!

Grant writing Don'ts

- **Do not get emotional**

Keep long-term relationships in mind.

- **Avoid excessive follow up**

Be strategic about when and how often you reach out to funders.

- **Do not submit an application with excessive typos**

Yikes!

- **Do not victimize yourself**

Industry Trends

- **Invitation-only grant cycles**
- **Multi-year funding commitments**
- **Capacity Building grants**
- **National Foundation-directed grantmaking**



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Questions? Contact Us!

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